



The FCC difference

George Klosler
Senior District Director
Farm Credit Canada

Ontario Hazelnut Association
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Our mandate:

Supporting **growth** and
prosperity in Canadian
agriculture





All ag, all the time, all across Canada

Our book is strong:

\$33

billion portfolio

100,000
customers

1,800
employees



All ag, all the time, all across Canada



- Input suppliers
- Equipment dealers and manufacturers
- Livestock trucking

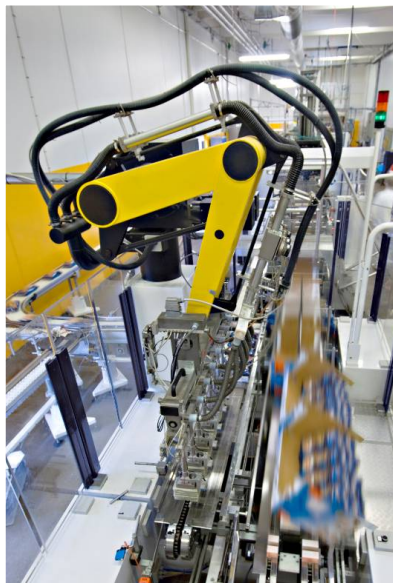
Primary
producers

- Food processors and manufacturers
- Wholesalers and distributors



86%

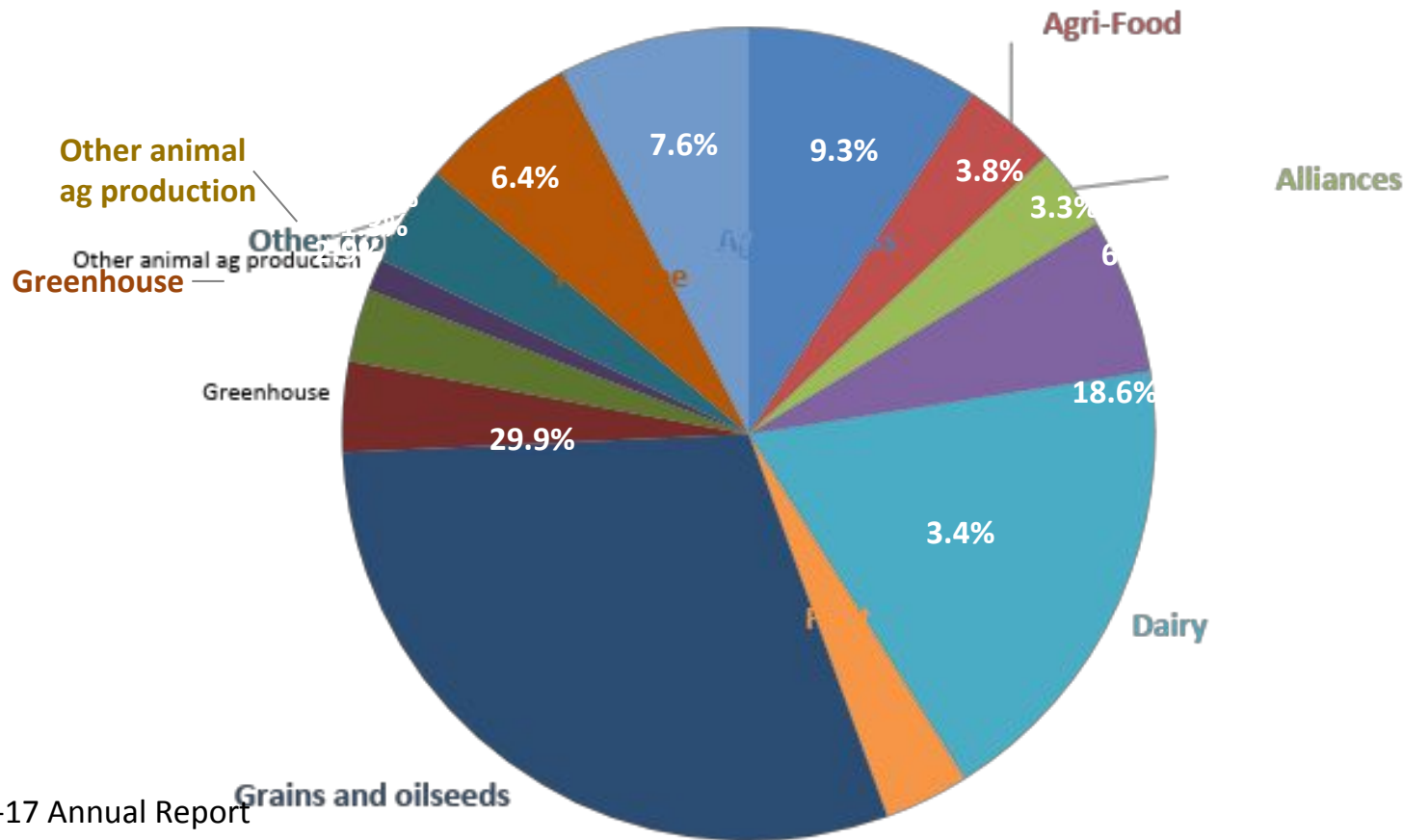




14%



FCC national portfolio



We believe in the value of **relationships**



FCC team in the region



Solutions that work for the ag industry





Solutions
that work for
producers at
any stage in
their career





Our financial solutions



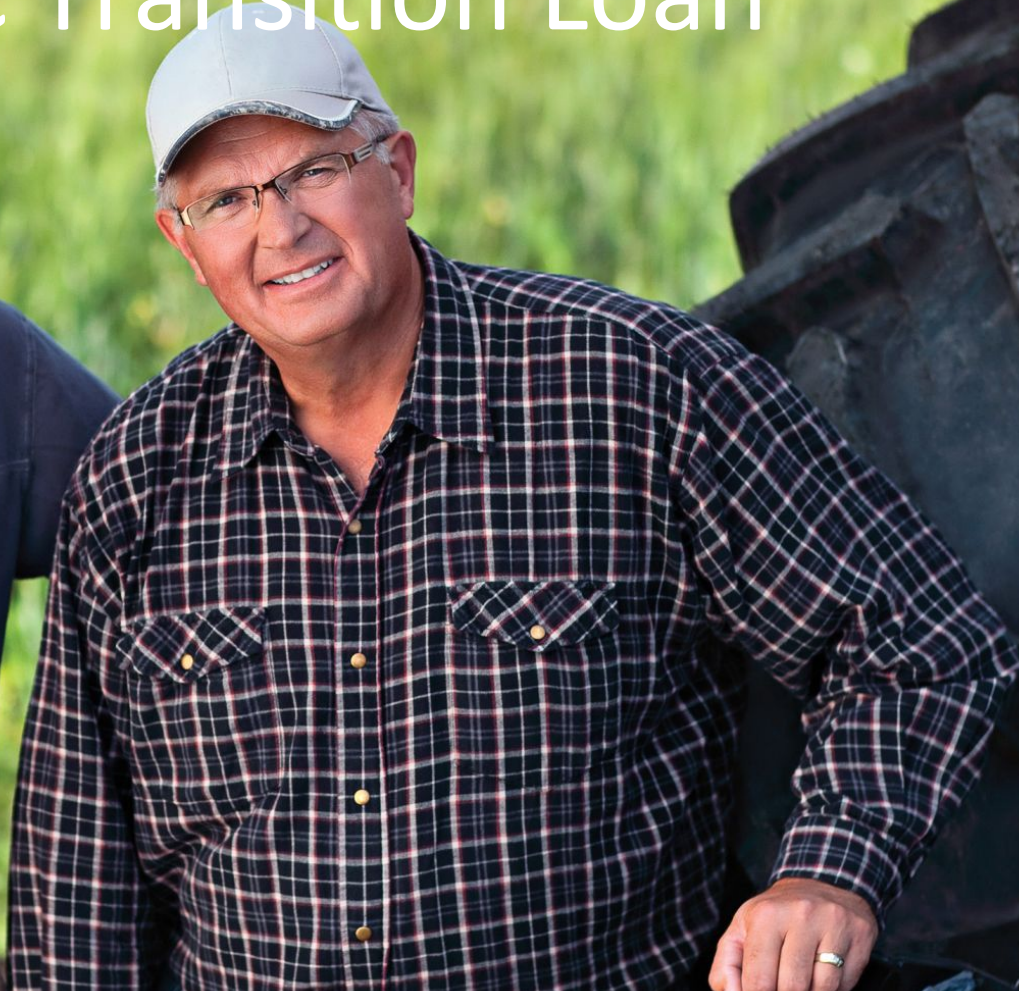
Farm Credit Canada
Advancing the business of agriculture

Canada

FCC Young Farmer Loan



FCC Transition Loan



Free Start Now Pay Later
Loan



ffcc

FCC Crop Input Financing

**Get approved to buy inputs now,
take until March 2019 to make payment**

FCC Crop Input Financing

Today
Pre-buy for
next year's crop

Spring

Purchase inputs
Plant and fertilize



Summer

Apply crop protection
products



Fall

Harvest
Market crops



Take until
**March
2019**
to make payment

FCC Equipment Financing



FCC AgriSpirit Fund





ifcc

Conclusion





Thank you!



Farm Credit Canada
Advancing the business of agriculture

Canada