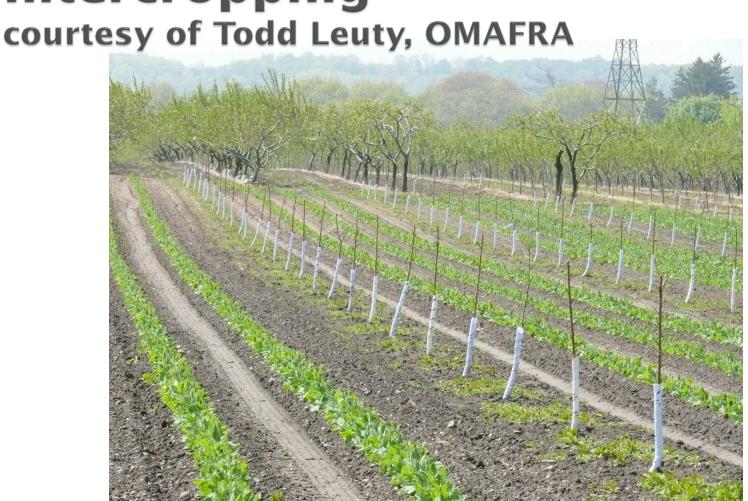
Hazelnut Cost of Production

2nd Annual Ontario Hazelnut Conference March 23, 2011 Simcoe Research Station Elliott Currie, Department of Business College of Management & Economics, University of Guelph

Basic Approach

- Limited local Data, general data from Oregon and current producers,
- 4 hectares, (10 acres)
- ▶ 670 trees per hectare, \$14 per tree
- Intercropping between trees
- \$2200 revenue per hectare other revenue.

A sample of current intercropping



Other Basis for analysis

- Harvesting contracted out
- Harvest commencing year 4, \$2.53 per kg shelled
- Full production year 11, Oregon
- Year 4 192 kg per hectare
- Year 11 2973 kg per hectare
- \$3200 operating cost per Ha, (1250-2500)
- Contract out or sell nuts in shell

Other Findings

- Finances go Break Even Year 7
- Various financing scenarios so flexible to calculate, 50/50 debt to equity
- Year 4 start harvesting
- Lose intercropping after year 5

Conclusions

- ▶ NPV (\$479)
- ▶ Is it a go?
- Individual call
- Hand out of preliminary Cost of Production
- Any Questions

Resources

- Cost of Production-draft-mar21-2011.doc
- cop.xls